



Curriculum Vitae - Director/Owner Rob Overvliet Consultancy B.V. -

Virtual Power® is a registered trademark for programs for sales, marketing, strategic-account-planning, business- planning and reporting.

Now International Experience: Assignments in The Netherlands, Germany, Engeland, Ireland, Switzerland and Italy. For The following companies: KPN-Telecom, Telecom Eireann, Origin, Olivetti (Olsy/Wang), Tandem, Logica, Meto, SAS International, Unisys, Toshiba, – CMG-Telecommunications, Telfort, Ericsson, Telxon, AEGON Bedrijfspensioenen, Escrow 1994 Europe, Improve, Integra, Baan-Europe, Mitopics, Diamond Solutions, Casba Wonen, CBW

1966 Unisys Nederland BV. As an IT-supplier, Unisys has a broad product offering. My Unisys career started with – Burroughs. The merger with Sperry formed the company 1993 Unisys. My activities were:

- Consultancy 5 jaar
- Direct Sales 6 jaar
- Sales Management 10 jaar
- Marketing 6 jaar

1965 Military Service - Navy
I followed the training for Communication Officer.
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1966 - 15 Months Marine Reserve Officier

1963 De Nederlandsche Handel Maatschappij. After the merger Algemene Bank Nederland N.V., now ABN/AMRO bank.
– - HQ Amsterdam, 1 year department Organisation.
1965 - Branch Rotterdam, 1 year department Organisation and Automation.

Education Secondary Modern School at Gouda, Mathematics, Diplom Bookkeeping. Many training courses for Sales and Communication, Automation, Product-training, Management, Marketing, Information planning, Segment-know-how, Facilitation Skills, Planning and Reporting.

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